

NOTICE OF INTENT

Department of Revenue Policy Services Division

Commercial Farmer Definition for Sales and Use Tax Exemption for Feed, Seed and Fertilizer
(LAC 61:I.4301, 4404, 4408)

Under the authority of R.S. 47:301(10)(2), 47:301(30), 47:305.3, 47:305.8, 47:1511 and in accordance with the provisions of the Administrative Procedure Act, R.S. 49:950 et seq., the Department of Revenue, Policy Services Division, proposes to amend LAC 61:I.4301, 4404 and 4408.

The purpose of these proposed amendments is to implement Act 378, of the 2017 Regular Session, which set forth the definition of commercial farmer at R.S. 47:301(30) and limited the exemptions found at R.S. 47:301(10)(e), 47:305.3 and 47:305.8 to commercial farmers.

Title 61

REVENUE AND TAXATION

Part I. Taxes Collected and Administered by the Secretary of Revenue

Chapter 43. Sales and Use Tax

§4301. Uniform Sales and Local Sales Tax Definitions

A. - B. ...

C. All examples included in the text of these rules and regulations are for illustration only and in no case should they be construed to impose a limitation.

Commercial Farmer—

a. Commercial Farmer is defined by R.S. 47:301(30) to mean persons, partnerships or corporations who:

1. Are occupationally engaged in producing food or agricultural commodities for sale or for further use in producing food or such commodities for consumption or sale;

2. Regularly engage in the commercial production for sale of vegetables, fruits, crops, livestock and other food or agricultural products; and

3. Report farm income and expenses on a federal Schedule F or similar federal tax form, including but not limited to, Forms 1065, 1120 and 1120S under a North American Industry Classification System (NAICS) Code beginning with 11.

b. For purposes of this definition, agricultural products shall mean any agronomic, aquacultural, floricultural, horticultural, maricultural, silvicultural, or viticultural crop, livestock or product.

c. For purposes of this definition livestock means any animal, except dogs and cats. This definition includes bees, cattle, buffalo, bison, oxen, and other bovine; horses, mules, donkeys and other equine; sheep; goats; swine; domestic rabbits; fish, turtles, and other animals identified with aquaculture that are located in artificial reservoirs or enclosures that are both on privately owned property and constructed so as to prevent, at all times, the ingress and egress of fish life from public waters; imported exotic deer and antelope, elk, farm-raised white tailed deer, farm-raised raptures, and other farm-raised exotic animals; chickens, turkeys, and other poultry; and animals placed under the jurisdiction of the commissioner of agriculture and forestry and any hybrid, mixture, or mutation of any such animal.

d. A person, partnership or corporation shall not be considered a commercial farmer if their livestock or crops are produced or maintained for reasons other than commercial use, such as recreational or personal consumption.

e. In order to file a Schedule F or similar federal tax form, a farm must be operated for profit. If farming activity is not carried on for profit, as defined in 26 CFR 1.183-2, then expenses must be itemized on a Schedule A.

f. The department will issue certifications to commercial farmers upon application and satisfaction of all legal requirements.

AUTHORITY NOTE: Promulgated in accordance with R.S. 47:301 and R.S. 47:1511.

HISTORICAL NOTE: Promulgated by the Department of Revenue and Taxation, Sales Tax Section, LR 13:107 (February 1987), amended by the Department of Revenue and Taxation, Sales Tax Division, LR 21:957 (September 1995), LR 22:855 (September 1996), amended by the Department of Revenue, Policy Services Division, LR 27:1703 (October 2001), LR 28:348 (February 2002), LR 28:1488 (June 2002), LR 28:2554, 2556 (December 2002). LR 29:186

(February 2003), LR 30:1306 (June 2004), LR 30:2870 (December 2004), LR 31:697 (March 2005), LR 32:111 (January 2006), LR 32:865 (May 2006), LR 44:

Chapter 44. Sales and Use Tax Exemptions

§4404. Seeds Used in Planting Crops

A. The sale at retail of seeds for use by a commercial farmer in the planting of crops of any kind is exempt from state and local sales or use tax. Crops do not include the planting of a garden to produce food for the personal consumption of the planter and his family. Neither is it intended to cover seed used in the planting of growth for landscape purposes unless the commercial farmer is engaged in the business of harvesting those plants and selling them in the commercial market.

B. It is not necessary that the farm operation result in a net profit or that a given acreage of any particular crop be planted. The only requirement is that the planting be made by a commercial farmer.

C. A commercial farmer must present a valid commercial farmer certification certificate and applicable exemption certificate at the time of the purchase. The seller must keep a record of the presentation of such documentation. If the dealer fails to retain evidence of the valid certification and exemption certificate then the dealer will be liable for the sales tax on such purchase.

AUTHORITY NOTE: Promulgated in accordance with R.S. 47.305.3, R.S. 47:337.2, R.S. 47:337.9 and R.S. 47:1511.

HISTORICAL NOTE: Promulgated by the Department of Revenue and Taxation, Sales Tax Section, LR 13:107 (February 1987), amended by the Department of Revenue, Policy Services Division, LR 31.99 (January 2005), LR 44:

§4408. Pesticides Used for Agricultural Purposes

A. General. R.S. 47:305.8 provides an exemption from state and local sales or use tax for the sale at retail to commercial farmers of pesticides used for agricultural purposes. This exemption includes, but is not limited to, insecticides, herbicides, and fungicides used for agricultural purposes.

B. Definitions

* * *

C. Dealer Requirements. A commercial farmer must present a valid commercial farmer certification certificate and applicable exemption certificate at the time of the purchase. The seller must keep a record of the presentation of such documentation. If the dealer fails to retain evidence of the presentation of valid certification and exemption certificate then the dealer will be liable for the sales tax on such purchase.

AUTHORITY NOTE: Promulgated in accordance with R.S. 47.305.8, R.S. 47:337.2, R.S. 47:337.9 and R.S. 47:1511.

HISTORICAL NOTE: Promulgated by the Department of Revenue and Taxation, Sales Tax Section, LR 13:107 (February 1987), amended by the Department of Revenue and Taxation, Sales Tax Division, LR 21:401 (April 1995), amended by the Department of Revenue, Policy Services Division, LR 31.95 (January 2005), LR 44:

Family Impact Statement

This Family Impact Statement is provided as required by Act 1183 of the 1999 Regular Session of the Louisiana Legislature. Implementation of this proposed rule should not have any known or foreseeable impact on any family as defined by R.S. 49:972(D) or on family formation, stability and autonomy. Specifically, the implementation of these proposed rules will have no known or foreseeable effect on:

1. The stability of the family.
2. The authority and rights of parents regarding the education and supervision of their children.
3. The functioning of the family.
4. Family earnings and family budget.
5. The behavior and personal responsibility of children.
6. The ability of the family or a local government to perform this function.

Poverty Impact Statement

The proposed Rule will have no known impact on poverty as described in R.S. 49:973.

Small Business Statement

It is anticipated that these proposed amendments should not have a significant adverse impact on small businesses as defined in the Regulatory Flexibility Act. The agency, consistent with health, safety, environmental and economic factors has considered and, where possible,

utilized regulatory methods in drafting these proposed amendments to accomplish the objectives of applicable statutes while minimizing any anticipated adverse impact on small businesses.

Provider Impact Statement

The proposed regulation will have no known or foreseeable effect on:

1. The staffing levels requirements or qualifications required to provide the same level of service.
2. The total direct and indirect effect on the cost to the provider to provide the same level of service.
3. The overall effect on the ability of the provider to provide the same level of service.

Public Comments

Interested persons may submit written data, views, arguments, or comments regarding this proposed rule to Stacey Gréaud, Attorney, Policy Services Division, Office of Legal Affairs by mail to P.O. Box 44098, Baton Rouge, LA 70804-4098. Written comments will be accepted until 4:30 p.m., September 23, 2018.

Public Hearing

A public hearing will be held on September 24, 2018 at 10:30 a.m. in the LaBelle Room, on the first floor of the LaSalle Building, 617 North Third Street, Baton Rouge, LA 70802.

Kimberly Lewis Robinson
Secretary, Department of Revenue

Fiscal and Economic Impact Statement For Administrative Rules

Person Preparing Statement:	<u>Mark Dwyer</u>	Department:	<u>Revenue</u>
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Return Address:	<u>617 North Third Street</u>	Rule Title:	<u>LAC 61:1.4301, et sec</u>
	<u>Baton Rouge, LA 70802</u>	Date Rule Takes Effect:	<u>October 20, 2018</u>

Summary

In accordance with Section 953 of Title 49 of the Louisiana Revised Statutes, there is hereby submitted a fiscal and economic impact statement on the rule proposed for adoption, repeal or amendment. The following summary statements, based on the attached worksheets, will be published in the *Louisiana Register* with the proposed agency rule.

I. ESTIMATED IMPLEMENTATION COSTS (SAVINGS) TO STATE OR LOCAL GOVERNMENTAL UNITS (Summary)

This proposal adopts rules implementing Act 378 of 2017 Regular Session of the Louisiana Legislature, which provides a definition of "commercial farmer" and restricts the sales tax exemptions on certain agricultural inputs to purchases made by commercial farmers. Act 378 defines commercial farmer as persons occupationally engaged in producing food or agricultural commodities for sale. It limits the term to those regularly engaged in commercial production who report farm income and expenses on a federal Schedule F or similar tax form such as Form 1065, 1120 or 1120S with a North American Industry Classification System (NAICS) code beginning with 11. Act 378 provides that the sales tax exemptions for feed, seed, fertilizer, pesticides, insecticides, herbicides, fungicides, diesel fuel, butane, propane and other liquefied petroleum gases are limited to purchases made by a commercial farmer.

LDR will require farmers to apply for certification and will initiate a farmer certification process similar to the one currently administered for the manufacturing machinery and equipment exemption. The applicant will need to provide a copy of the federal form, such as a Schedule F, where they claim farm income and expenses, or in the case of beginning farmers, an attestation that they are a beginning farmer and will claim farm income and expenses on the current year's tax return. Approved applications will receive a certification from LDR. Act 378 became effective on January 1, 2018. However, LDR will honor existing farmer exemption certificates until July 1, 2019.

LDR will develop forms for application and certification and will require minor software modifications to document the exemption in current tax software. There is no anticipated direct material effect on governmental expenditures as a result of this measure. Costs for implementation of this proposal will be absorbed within the current LDR budget allocation.

II. ESTIMATED EFFECT ON REVENUE COLLECTIONS OF STATE OR LOCAL GOVERNMENTAL UNITS (Summary)

This rule limits the availability of sales tax exemptions for certain agricultural inputs to commercial farmers only. Collections may increase to the extent that such purchases were being made by entities who do not meet the definition of commercial farmers or who do not choose to comply with the application process. The revenue impact should be an increase for both the general fund and local funds. LDR has no readily-available data on the amount of purchases under these conditions, so an estimate of the revenue impact is not feasible. However, it seems likely that transactions falling outside of this definition of commercial farmer are relatively small, and that the revenue increase will be small as well.

III. ESTIMATED COSTS AND/OR ECONOMIC BENEFITS TO DIRECTLY AFFECTED PERSONS OR NON-GOVERNMENTAL GROUPS (Summary)

Commercial farmers will be required to complete an application process and provide a copy of the federal form used to report farm income and expenses. Taxpayers are already required to provide similar data when applying for the manufacturing machinery and equipment exemption which applies to items such as tractors and attachments. Taxpayers are not currently required to apply for the exemptions for feed, seed, fertilizer, pesticides, insecticides, herbicides, fungicides, diesel fuel, butane, propane and other liquefied petroleum gases. Persons who do not qualify for commercial farmer certification, or who do not apply for a commercial farmer certification will be required to pay sales tax on their purchases.

IV. ESTIMATED EFFECT ON COMPETITION AND EMPLOYMENT (Summary)

This proposed rule should not affect competition or employment.



Signature of Agency Head or Designee
Kimberly Robinson, Secretary

Typed Name and Title of Agency Head or Designee
8/6/18

Date of Signature



Legislative Fiscal Officer Designee
Greg Albrecht, Chief Economist

Typed Name of Legislative Fiscal Officer Designee
8/9/18

Date of Signature